

Media Resource Guide & Quick Facts

- Established in 1996, DMD is employee owned. Its guiding values are stewardship, fairness and urgency.
- The corporate office is in Frankfort with additional offices in Louisville and Lexington.
- DMD has made the Inc. 5000 list of the fastest-growing private companies three times and the CRN Fast Growth 100 list four times.
- In 2010 DMD received the Commerce Lexington Overall Small Business of the Year. In 2011 they also received the KY Pacesetter Award from the Small Business Development Center, and president Dave Sevigny received the KY Small Business Person of the Year from the Small Business Administration.
- DMD saves customers time, money and headaches with IT solutions backed by reliable, efficient computer systems such as IBM and Oracle.
- They are experts in consolidating technology and ensuring business continuity for medium and large organizations in education, government, healthcare and the private sector.
- Customers include the University of Louisville, Kentucky Lottery, public school districts throughout the state of Kentucky, the public school system, Department of Juvenile Justice, Commonwealth Office of Technology (COT), Office of Secretary of State, and many others.
- DMD established the Commonwealth of Kentucky Technology Innovation Center (CoKTIC), the only multi-million dollar hardware and software platform facility in the state. The Technology Innovation Center gives clients an opportunity to try systems for their purposes before purchasing. Similar centers can be found in major cities.
- Its unique business model rewards employees well beyond typical industry commissions.
- Nearly 30 percent of its employees are female, unusual for a predominately male field. One manager is Hispanic and employee ages are diverse.
- DMD Data Systems Apprentice Institute trains students for the highly-specialized area of technology sales and service.
- DMD contributes at least 5% of its profits to causes supported by employees and encourages and allows time for their non-profit leadership activities.



We invite you to contact us whenever you'd like commentary from our experts:



Dave Sevigny
Founder & President

TOPICS INCLUDE:

IT Solutions including Consolidation, System Architecture, Virtualization, Budgeting & Trends. Entrepreneurship, How Not to Run a Company, Why Employee-Owned Companies Work, Why Smaller is Better in IT, & What CEOs/CIOs Need to Know About IT



Marshall Butler
Senior Account Manager

TOPICS INCLUDE:

Maximizing Technology for Healthcare, Educational Institutions, and Public Sector Clients

Marshall is a former professional golfer, and received his BS in Marketing from UK.



Keith Stevenson
Senior Systems Architect

TOPICS INCLUDE:

System Architecture and Design, Including Virtual Infrastructures, Storage, and International IT Trends

Keith received a Japanese Studies degree from Kansai Gaikokugo Daigaku in Hirakata, Japan

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